Filing Company: Golden Rule Insurance Company State Tracking Number: RPT-LTC 2011

Company Tracking Number: 6/12 LTC REPORT

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: 6/2012 LTC Report

Project Name/Number: /

Filing at a Glance

Company: Golden Rule Insurance Company

Product Name: 6/2012 LTC Report SERFF Tr Num: AULD-128487031 State: Arkansas

TOI: LTC06 Long Term Care - Other SERFF Status: Closed-Accepted State Tr Num: RPT-LTC 2011

For Informational Purposes

Sub-TOI: LTC06.000 Long Term Care - Other Co Tr Num: 6/12 LTC REPORT State Status: Closed-Accepted for

Informational Purposes

Filing Type: Form Reviewer(s): Donna Lambert

Authors: Angie Neville, Danita

Ragland-Hatton

Date Submitted: 06/27/2012 Disposition Status: Accepted For

Informational Purposes Implementation Date:

Disposition Date: 06/27/2012

Implementation Date Requested: On Approval

State Filing Description:

General Information

Project Name: Status of Filing in Domicile: Not Filed

Project Number:

Requested Filing Mode:

Explanation for Combination/Other:

Submission Type: New Submission

Date Approved in Domicile:

Domicile Status Comments:

Market Type: Individual

Individual Market Type:

Overall Rate Impact: Filing Status Changed: 06/27/2012
State Status Changed: 06/27/2012

Deemer Date: Created By: Angie Neville

Submitted By: Angie Neville Corresponding Filing Tracking Number: Filing Description:

6/2012 LTC Reporting

State Narrative:

Company and Contact

Filing Contact Information

Angie Neville, Filing Specialist Angie.Neville@oneamerica.com

One American Square 317-285-1927 [Phone]

Filing Company: Golden Rule Insurance Company State Tracking Number: RPT-LTC 2011

Company Tracking Number: 6/12 LTC REPORT

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: 6/2012 LTC Report

Project Name/Number: /

Indianapolis, IN 46206 317-285-7538 [FAX]

Filing Company Information

Golden Rule Insurance Company CoCode: 62286 State of Domicile: Indiana

One American Square Group Code: 707 Company Type:

P. O. Box 406 Group Name: State ID Number:

Indianapolis, IN 46206 FEIN Number: 37-6028756

(877) 285-7660 ext. [Phone]

Filing Fees

Fee Required? No Retaliatory? No

Fee Explanation:

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Golden Rule Insurance Company \$0.00 06/27/2012

Filing Company: Golden Rule Insurance Company State Tracking Number: RPT-LTC 2011

Company Tracking Number: 6/12 LTC REPORT

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: 6/2012 LTC Report

Project Name/Number:

Correspondence Summary

Dispositions

| Status | Created By | Created On | Date Submitted | |
|----------------------------|------------|------------|----------------|--|
| Accepted For Donna Lambert | | 06/27/2012 | 06/27/2012 | |
| Informationa | I | | | |
| Purposes | | | | |

Filing Company: Golden Rule Insurance Company State Tracking Number: RPT-LTC 2011

Company Tracking Number: 6/12 LTC REPORT

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: 6/2012 LTC Report

Project Name/Number: /

Disposition

Disposition Date: 06/27/2012

Implementation Date:

Status: Accepted For Informational Purposes

Comment: RR 13 Sec. 15 Reporting Requirements (1) states that "Policy" means only long-term care insurance. If the coverage in question does not meet the definition of long-term care insurance, the information is not required to be reported. I do not believe the benefits you described would fall under the definition of LTC insurance. I hope this answers your question.

Rate data does NOT apply to filing.

Filing Company: Golden Rule Insurance Company State Tracking Number: RPT-LTC 2011

Company Tracking Number: 6/12 LTC REPORT

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: 6/2012 LTC Report

Project Name/Number: /

| Schedule | Schedule Item | Schedule Item Status Public | Access |
|----------------------------|-------------------------------------|-----------------------------|--------|
| Supporting Document | Flesch Certification | No | |
| Supporting Document | Application | No | |
| Supporting Document | Health - Actuarial Justification | No | |
| Supporting Document | Outline of Coverage | No | |
| Supporting Document | Claims Denial and Replacement/Lapse | Accepted for No | |
| | Report | Informational Purposes | |

Filing Company: Golden Rule Insurance Company State Tracking Number: RPT-LTC 2011

Company Tracking Number: 6/12 LTC REPORT

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: 6/2012 LTC Report

Project Name/Number:

Supporting Document Schedules

Item Status: Status

Date:

Bypassed - Item: Flesch Certification

Bypass Reason: N/A Flesch Certification

N/A Application

N/A Health - Actuarial Justification

N/A Outline of Coverage

Comments:

Item Status: Status

Date:

Bypassed - Item: Application

Bypass Reason: N/A Flesch Certification

N/A Application

N/A Health - Actuarial Justification

N/A Outline of Coverage

Comments:

Item Status: Status

Date:

Bypassed - Item: Health - Actuarial Justification

Bypass Reason: N/A Flesch Certification

N/A Application

N/A Health - Actuarial Justification

N/A Outline of Coverage

Comments:

Item Status: Status

Date:

Bypassed - Item: Outline of Coverage
Bypass Reason: N/A Flesch Certification

N/A Application

N/A Health - Actuarial Justification

Filing Company: Golden Rule Insurance Company State Tracking Number: RPT-LTC 2011

Company Tracking Number: 6/12 LTC REPORT

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: 6/2012 LTC Report

Project Name/Number:

N/A Outline of Coverage

Comments:

Item Status: Status

Date:

Satisfied - Item: Claims Denial and Accepted for Informational 06/27/2012

Replacement/Lapse Report Purposes

Comments:

Attachments:

Arkansas LTC Claim Denial Letter & Report-GRI.pdf LTC Replacement Reports 2011 - AR- GRI.pdf



THE STATE LIFE INSURANCE COMPANY a ONEAMERICA® company P.O. Box 406

Indianapolis, IN 46206-0406

Phone 1-800-275-5101

June 25, 2012

Arkansas Department of Insurance 1200 West Third Street Little Rock, AR 72201-1904

RE: LTC Claims Denial Report for 2011

NAIC #62286

Dear Sir:

As administrator for the Golden Rule Insurance Company, The State Life Insurance Company, a OneAmerica company, is submitting the attached LTC Claims Denial report for reporting year 2011.

Please be advised that the report is based on asset-based life or annuity policies that allow access to the policy value for the purpose of paying long-term care expenses. These products don't necessarily replace traditional LTC products. It would be appreciated if you would confirm whether or not this report is applicable to asset-based products.

If you have any questions, please contact me toll-free at 877-285-7660, Ext. 1077, via email at jeanne.leo@oneamerica.com, or at the address on this letterhead.

Sincerely,

Jeanne A. Leo, AIRC, HIA, ACS

Senior Market Conduct Analyst

Jane A. Leo

Corporate Compliance & Market Conduct

/jal

Enclosure



RE:

CLAIM DENIAL REPORT GOLDEN RULE INSURANCE COMPANY, NAIC: #62286

This Authorization grants State Life Insurance Company the authority to submit the Claim Denial Report on behalf of Golden Rule Insurance Company.

Michael L. Corne

Vice President, Health Products

June 24, 2012

Appendix E

Claims Denial Reporting Form Long -Term Care Insurance

For the State of Arkansas
For the Reporting Year of 2011

Company Name:

Golden Rule Insurance Company

Company Address:

One American Square

P.O. Box 368

Indianapolis, IN 46206

Company NAIC Number:

62286

Contact Person:

Denise Miller

Phone Number:

(317) 285-4190

Line of Business:

⊠Individual

Group

Due:

June 30th Annually

The purpose of this form is to report all long-term care claim denials under inforce long-term care insurance policies. "Denied" means a claim, which is not paid for any reason other than for claims denied for failure to meet the waiting period or because of an applicable preexisting condition.

| | State Data | Nationwide Data ¹ |
|---|---------------|---------------------------------|
| Total number of Long-Term Care Claims Reported | 1 | 346 |
| Total number of Long-Term Care Claims Denied | 0 | 52 |
| Percentage of Long-Term Care Claims Denied of those Reported | 20% | 15% |
| Number of Long-Term Care Claim Denials due to: | | |
| • Long-Term Care Services Not Covered under the policy ² | 0 | 1 |
| Provider/Facility Not Qualified under the policy ³ | 0 | 20 |
| Benefit Eligibility Criteria Not Met ⁴ | 0 | 31 |
| Other | | |
| | | |
| | | |
| | | |

¹ The nationwide data may be viewed as a more representative and credible indicator where the data for claims reported and denied for your state are small in number.

² Example – home health care claim filed under a nursing home only policy.

³ Example – a facility that does not meet the minimum level of care requirements or the licensing requirements as outlined in the policy.

⁴ Examples – a benefit trigger not met, certification by a licensed health care practitioner not provided, no plan of care.

LONG-TERM CARE REPLACEMENT REPORT

REPORT COMPANY: GOLDEN RULE INSURANCE COMPANY, NAIC COMPANY CODE 62286

PERIOD COVERED: JANUARY 1, 2011 - DECEMBER 31, 2011

REGULATION: DIVISION 400-LIFE, ANNUITIES, AND HEALTH, CHAPTER 4, LONG-TERM CARE:

SECTION 10 REPORTING REQUIREMENTS A-F

A. AGENT ANNUAL REPLACEMENT SALES VS. TOTAL SALES AND AGENT SALES THAT HAVE LAPSED VS. TOTAL SALES

B. TEN PERCENT (10%) OF AGENTS WITH GREATEST PERCENTAGES OF LAPSES AND REPLACEMENTS

| | | POLICIES | REPLACE- | PERCENT | POLICIES | TOTAL | PERCENT |
|---------------------|-----------|----------|----------|----------|----------|--------|---------|
| BROKER | BROKER # | ISSUED | MENTS | REPLACED | ISSUED | LAPSED | LAPSED |
| JAMES O WATKINS | GR1136161 | 0 | 0 | | 0 | 1 | |
| JOHN R MCCLENDON | GR1237998 | 0 | 0 | | 0 | 1 | |
| PHILIP WAYNE TAYLOR | GR1239081 | 0 | 0 | | 0 | 1 | |
| RANDY W MILLER | GR1239038 | 0 | 0 | | 0 | 1 | |
| JOHN JOSEPH URSIN | GR1151016 | 0 | 0 | | 0 | 1 | |
| GEORGE ERNEST BAKER | GR1004127 | 0 | 0 | | 0 | 1 | |
| LARRY CATHEY | 1673890 | 0 | 0 | | 0 | 1 | |
| HAROLD ANDREW CLARK | GR1235529 | 0 | 0 | | 0 | 1 | |

ARKANSAS

THE ABOVE CHART INCLUDES ALL AGENTS THAT SUBMITTED ASSET-CARE BUSINESS WITH REPLACEMENT ACTIVITY.

C. REPORTED REPLACEMENT AND LAPSE RATES DO NOT CONSTITUTE A VIOLATION OF INSURANCE LAWS. THIS REPORT IS FOR THE PURPOSES OF REVIEWING MORE CLOSELY AGENT ACTIVITIES.

| D. | TOTAL NUMBER OF LAPSED POLICIES IN 2011 | 8 |
|----|---|----------------|
| E. | TOTAL NUMBER OF POLICIES ISSUED IN 2011 | 0 |
| | TOTAL NUMBER OF REPLACEMENT POLICIES ISSUED IN 2011 | 0 |
| | PERCENTAGE OF TOTAL ISSUED IN 2011 | N/A (div by 0) |
| | TOTAL NUMBER OF IN FORCE POLICIES | 114 |
| | PERCENTAGE OF TOTAL IN FORCE POLICIES | 0.0% |
| | (POLICIES IN FORCE AS OF DECEMBER 31, 2011) | |

F. "POLICY" SHALL MEAN ONLY LONG-TERM CARE INSURANCE, AND "REPORT" MEANS ON A STATEWIDE BASIS.